

Self Storage

Area: 608

Commercial Revalue for 2023 Assessment Roll



ISSAQUAH HIGHLANDS SELF-STORAGE



King County

Department of Assessments

Setting values, serving the community, and pursuing excellence

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Seattle, WA 98104

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John Wilson
Assessor

Dear Property Owners,

Our field appraisers work hard throughout the year to visit properties in neighborhoods across King County. As a result, new commercial and residential valuation notices are mailed as values are completed. We value your property at its “true and fair value” reflecting its highest and best use as prescribed by state law (RCW 84.40.030; WAC 458-07-030).

We continue to work to implement your feedback and ensure we provide you accurate and timely information. We have made significant improvements to our website and online tools to make interacting with us easier. The following report summarizes the results of the assessments for your area along with a map. Additionally, I have provided a brief tutorial of our property assessment process. It is meant to provide you with background information about our process and the basis for the assessments in your area.

Fairness, accuracy and transparency set the foundation for effective and accountable government. I am pleased to continue to incorporate your input as we make ongoing improvements to serve you. Our goal is to ensure every taxpayer is treated fairly and equitably.

Our office is here to serve you. Please don't hesitate to contact us if you ever have any questions, comments or concerns about the property assessment process and how it relates to your property.

In Service,

John Wilson
King County Assessor

Specialty Area 608
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How Property Is Valued

King County along with Washington's 38 other counties use mass appraisal techniques to value all real property each year for property assessment purposes.

What Are Mass Appraisal Techniques?

In King County the Mass Appraisal process incorporates statistical testing, generally accepted valuation methods, and a set of property characteristics for approximately 727,000 residential, commercial and industrial properties. More specifically for commercial property, the Assessor breaks up King County into geographic or specialty (i.e., office buildings, warehouses, retail centers, etc.) market areas and annually develops valuation models using one or more of the three standard appraisal indicators of value: Cost, Sales Comparison (market) and Income. For most commercial properties the income approach is the primary indicator of value. The results of the models are then applied to all properties within the same geographic or specialty area.

Are Properties Inspected?

All property in King County is physically inspected at least once during each six year cycle. Each year our appraisers inspect a different geographic neighborhood. An inspection is frequently an external observation of the property to confirm whether the property has changed by adding new improvements or shows signs of deterioration more than normal for the property's age. From the property inspections we update our property assessment records for each property. In cases where an appraiser has a question, they will approach the occupant to make contact with the property owner or leave a card requesting the taxpayer contact them.

RCW 84.40.025 - Access to property

For the purpose of assessment and valuation of all taxable property in each county, any real or personal property in each county shall be subject to visitation, investigation, examination, discovery, and listing at any reasonable time by the county assessor of the county or by any employee thereof designated for this purpose by the assessor.

In any case of refusal to such access, the assessor shall request assistance from the department of revenue which may invoke the power granted by chapter [84.08](#) RCW.

How Are Commercial Properties Valued?

The Assessor collects a large amount of data regarding commercial properties: cost of construction, sales of property, and prevailing levels of rent, operating expenses, and capitalization rates. Statistical analysis is conducted to establish relationships between factors that might influence the value of commercial property. Lastly valuation models are built and applied to the individual properties. For income producing properties, the following steps are employed to calculate an income approach:

1. Estimate potential gross income
2. Deduct for vacancy and credit loss
3. Add miscellaneous income to get the effective gross income
4. Determine typical operating expenses
5. Deduct operating expenses from the effective gross income
6. Select the proper capitalization rate
7. Capitalize the net operating income into an estimated property value

How is Assessment Uniformity Achieved?

The Assessor achieves uniformity of assessments through standardization of rate tables for incomes, operating expenses, vacancy and credit loss collections and capitalization rates which are uniformly applied to similarly situated commercial properties. Rate tables are generated annually that identify specific rates based on location, age, property type, improvement class, and quality grade. Rate tables are annually calibrated and updated based on surveys and collection of data from local real estate brokers, professional trade publications, and regional financial data sources. With up-to-date market rates we are able to uniformly apply the results back to properties based on their unique set of attributes.

Where there is a sufficient number of sales, assessment staff may generate a ratio study to measure uniformity mathematically through the use of a coefficient of dispersion (aka COD). A COD is developed to measure the uniformity of predicted property assessments. We have adopted the Property Assessment Standards prescribed by the International Association of Assessing Officers (aka IAAO) that may be reviewed at www.IAAO.org. The following are target CODs we employ based on standards set by IAAO:

Type of Property - General	Type of Property - Specific	COD Range
Single-family Residential (including residential condominiums)	Newer or more homogeneous areas	5.0 to 10.0
Single-family Residential	Older or more heterogeneous areas	5.0 to 15.0
Other residential	Rural, seasonal, recreational, manufactured housing, 2-4-unit housing	5.0 to 20.0
Income-Producing Properties	Larger areas represented by samples	5.0 to 15.0
Income-Producing Properties	Smaller areas represented by smaller samples	5.0 to 20.0
Vacant Land		5.0 to 25.0
Other Real and Personal Property		Varies with local conditions

Source: IAAO, *Standard on Ratio Studies*, 2013, Table 1-3.

More results of the statistical testing process is found within the attached area report.

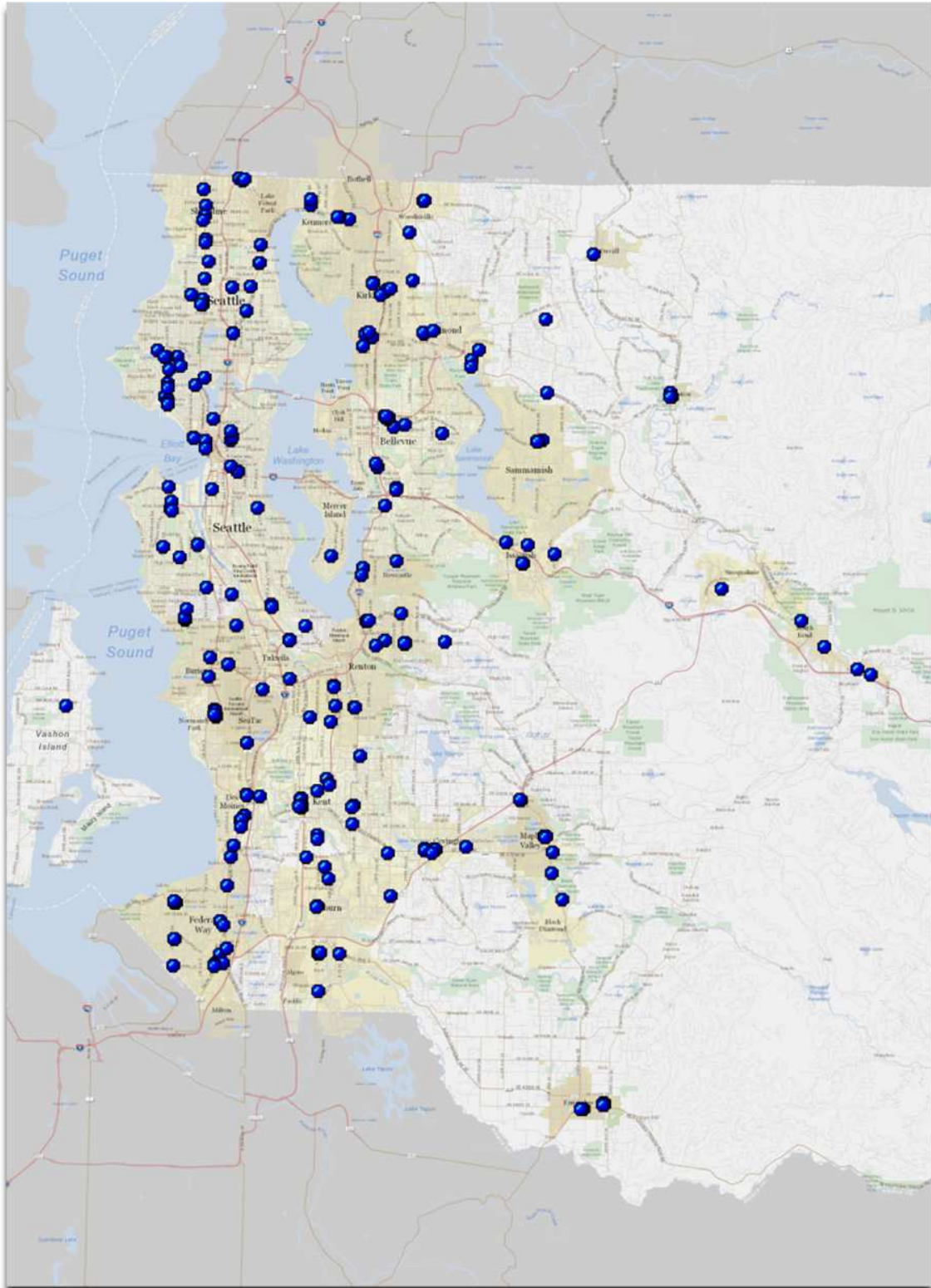
Requirements of State Law

Within Washington State, property is required to be revalued each year to market value based on its highest and best use. (RCW 84.41.030; 84.40.030; and WAC 458-07-030). Washington Courts have interpreted fair market value as the amount of money a buyer, willing but not obligated to buy, would pay to a seller willing but not obligated to sell. Highest and Best Use is simply viewed as the most profitable use that a property can be legally used for. In cases where a property is underutilized by a property owner, it still must be valued at its highest and best use.

Appraisal Area Reports

The following area report summarizes the property assessment activities and results for a general market area. The area report is meant to comply with state law for appraisal documentation purposes as well as provide the public with insight into the mass appraisal process.

SPECIALTY AREA 608 – SELF STORAGE MAP



Specialty Area 608
2023 Assessment Year



King County
Department of Assessments

Executive Summary Report

Appraisal Date 1/1/2023 - 2023 Assessment Roll

Specialty Area:

- **Area 608:** Self-Storage

Sales - Improved Summary:

- Number of Sales: 13 market transactions in 2020, 2021 and 2022
- Sale Dates: From 2/13/2020 to 12/16/2022

Ratio Study Summary: a ratio study was not submitted because the number of sales was insufficient to provide meaningful results.

Sales used in Analysis: There were thirteen improved sales in the last three years; three in 2020, four in 2021 and, six in 2022. Thirteen sales are too small a sample for statistical significance. The 2021 and 2022 sales volume and values in the local market reflected the extraordinary national market that developed those two years. The industry achieved its highest rental rates and occupancy levels in its 50+ year history. Because of the excellent performance of this property type during the pandemic, institutional interest peaked, and demand for this property type increased dramatically, which led to the lowest capitalization rates and the highest values in the industry's history as well. Locally, this situation put upward pressure on property values through higher sale prices, which led to value increases.

Population - Average Improved Parcel Summary Data:

TOTAL POPULATION SUMMARY DATA			
	Land	Improvement	Total
2022 Value	\$815,595,150	\$2,039,391,400	\$2,854,986,550
2023 Value	\$942,864,600	\$2,197,817,600	\$3,140,682,200
Difference	\$127,269,450	\$158,426,200	\$285,695,650
% Change	15.60%	7.77%	10.01%

Number of Improved Parcels in the Specialty Population: 262. The above values include land value only parcels that are part of multi-parcel economic entities.

Conclusion and Recommendation:

The values recommended in this report represent a substantial, overall percentage increase of +10.01%. The overall economic conditions within this industry continued to improve over this last year, especially during the first six months. The industry has returned to its normal, and sustainable seasonal variations, but is in very good shape, economically, going forward. The currently proposed higher values are a better representation of the current market than last year's values.

It is recommended that the new values be posted for the 2023 Assessment Year.

Area 608 Responsible Appraiser

The following appraiser did the valuation for this region:

- Joe Arnold – Commercial Appraiser II

The process and results were reviewed for quality control and administrative purposes by Nick Moody, Senior Appraiser.

Identification of the Area

Name or Designation: Specialty Area 608: Self-Storage Facilities

Boundaries: All of King County

Maps:

A general map of the area is included in this report. More detailed Assessor's maps are located on the 7th floor of the King Street Center and the Assessor's website.


Area Overview:

Economic

Economic conditions had been good for the local self-storage industry in the past decade which led to nation-leading low vacancy rates and rising rental rates in 2017 and 2018. This success resulted in the overbuilding and over-delivery of new product into the local self-storage industry. As a result, 2019 vacancy had increased to over 10% and average asking rental rates had dropped to below \$18/SF/Yr.

In the spring of 2020, everything changed. With the pandemic, there was great uncertainty about how the self-storage industry would be affected. In the last six months of 2020, it became clear that this market segment would do well. Construction was dragged to a standstill, initially by hesitation but then by the supply chain problems in the construction industry that followed. This lull in construction activity proved helpful to the

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existing operators dealing with the effects of the new product glut, but other economic forces also proved favorable.

College kids moving home due to campus closures, household consolidation due to job losses, and remote working from home by previous office workers, all contributed to increasing demand for self-storage. Capacity restrictions pushed businesses such as restaurants, retail stores, and offices to consider self-storage as an alternate way to deal with the new realities.

As a result of all these factors, the demand for storage space increased before the end of 2020 and continued throughout 2021 and into 2022. It contributed to the decreasing local vacancies and rising local rental rates.

Vacancies reached 3.7% in mid-2021 before backing off to 4.9% in 2022, or about half of the pre-pandemic measure. Average asking rents rose to all-time highs of \$19.68 per square foot in 2022.

During the pandemic, the exemplary economic performance of this formerly niche real estate sector drew large institutional investors' attention, which drove prices up and capitalization rates down in 2021 and into 2022.

Nationally, self-storage rental rates and occupancy levels are at all-time highs, while capitalization rates are at all-time lows, resulting in new, high-water benchmarks in single asset and portfolio pricing.

This year's substantial value increase for King County Self-Storage properties is in reaction to the new higher rental rates and occupancy levels and higher sale values for the sold properties in 2022.

Demographic

The relentless job growth has continued to create a net in-migration of people to this metro area. The metro's population is expected to grow an additional 2.0% this year. This inflow of new residents, and an increase in local household formation, will increase the metro's population for the twelfth straight year. This has pushed the Seattle-Tacoma metro to a more than 4 million total resident count.

Construction vs Vacancy/Rent

The COVID-19 pandemic brought construction to a virtual standstill in 2020, at first due to the uncertainty of the economic consequences of the pandemic but followed by the disruption to the construction materials supply chain. Following this has been the inflationary increase in the cost of materials, followed by interest rate hikes to combat inflation, which has increased the cost of borrowing money to build new self-storage facilities. Construction activity has not stopped but is proceeding at a less-than-normal

pace. This lack of new construction offered the local industry a bit of a respite. As a result, vacancies have dropped and remained low, allowing rents to increase and remain high.

Local Industry Characteristics and Facilities Overview

Self-Storage facilities are found throughout King County in rural, urban, and suburban areas. Since Public Storage purchased the Shurgard self-storage company in late 2006, it has become King County's dominant self-storage owner/operator, with approximately 25% of its facilities. Urban Storage is the next most dominant player, owning and operating multiple facilities. The majority, about 50%, are independent operators. Most self-storage facilities have good exposure and high visibility. They are often located near large complexes of multi-family housing. Generally, facilities in rural and suburban neighborhoods are a mix of one and two-story buildings you can drive up to for easy access. These are typically on larger sites and often include covered and uncovered surface storage for recreation vehicles. In neighborhoods of higher density, multi-level facilities, three stories and above, are becoming common. Multi-level facilities typically have covered loading docks and large cargo freight elevators that lead to upper-floor storage units.

The newest and updated facilities are equipped with high-tech, multi-camera security systems, individual storage unit alarms, automated access, covered loading areas, and climate control, with many having on-site manager living space for added security. Within the city limits of Seattle and some other urban areas in the County, older warehouses and former big-box retail buildings have been converted to Self-Storage facilities.

Analysis Process

Effective Date of Appraisal: January 1, 2023

Date of Appraisal Report: July 11, 2023

Responsible Appraiser

The following appraiser did the valuation of this specialty:

- Joe Arnold – Commercial Appraiser II

Highest and Best Use Analysis

As if vacant: Market analysis of this area, together with current zoning and current anticipated use patterns, indicate the highest and best use of the majority of the appraised parcels as commercial use. Any opinion not consistent with this is specifically noted in the records and considered in the valuation of the specific parcel.

As if improved: Based on neighborhood trends, both demographic and current development patterns, the existing buildings represent the highest and best use of most sites. The existing use will continue until land value, in its highest and best use, exceeds the sum of value of the entire property in its existing use and the cost to remove the improvements. The current improvements do add value to the property, in most cases, and are therefore the highest and best use of the property as improved. In those properties where the property is not at its highest and best use, a nominal value of \$1,000 is assigned to the improvements and the property is returned to the geographical appraiser.

Standards and Measurement of Data Accuracy: Each sale was verified with the buyer, seller, real estate agent or tenant when possible. Current data was verified and corrected, when necessary, by field inspection, review of plans, marketing information, and rent rolls when available.

Special Assumptions and Limiting Conditions

All three approaches to value were considered in this analysis.

The following Departmental guidelines were considered and adhered to:

- This report intends to meet the requirements of the Uniform Standards of Professional Appraisal Practice, Standards 5 and 6.

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NEW, STATE-OF-THE-ART FACILITY - 910 NE HIGH STREET, ISSAQUAH



TYPICAL OLDER FACILITY – 18716 68TH AVE NE, KENMORE

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SUBURBAN WAREHOUSE CONVERSION – 7115 132ND PL. SE, NEWCASTLE



URBAN WAREHOUSE CONVERSION – 1915 3RD AVE, SEATTLE

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Area Description:

Area 608 (Self-Storage facilities) is divided into 3 neighborhoods, 608-10, 608-20 and 608-25. Neighborhood 608-10 is all Self-Storage facilities located in Seattle, North King County, and the northern Eastside. Neighborhood 608-20 is all Self-Storage facilities located to the south of Seattle and Bellevue, less the facilities in the more recently established neighborhood of 608-25. Neighborhood 608-25 consists of those Self-Storage facilities located in the Green River flood plain from Tukwila in the north to Auburn in the south, plus the several facilities servicing the North Bend and East Snoqualmie Ridge area.

Physical Inspection:

This year the inspected parcels were all located in the city limits of Seattle. These inspections totaled 46 parcels representing 22 separate facilities. These inspected parcels, out of the 262 total parcels in this specialty assignment, represent 17.56% of this specialty’s total parcel count, or roughly 1/6th of that total. An exterior observation of these properties was made with efforts to verify the accuracy and completeness of property characteristic data that affect value with the on-site property managers.

Geo Neighborhood		Location	Inspected Parcel Count	Total Parcel Count	Percent of Parcel Count
608	10	City of Seattle	46	262	17.56%
Specialty Area 608 Physical Inspection Totals			46	262	17.56%

Preliminary Ratio Analysis

A Ratio Study was not submitted. There were only thirteen sales in the last three years. This small number of sales is deemed to be statistically insufficient.

Scope of Data

Land Value Data:

The geographic appraiser in the area in which the specialty property is located is responsible for the land value used by the specialty appraiser. The specialty appraiser has the prerogative of changing the land values of the parcels that are assigned to that specialty category, but generally does not. See appropriate area reports for land valuation discussion.

Improved Parcel Total Value Data:

Sales information, when available, is obtained from excise tax affidavits and reviewed initially by the Accounting Division - Sales Identification Section. Information is analyzed

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and investigated by the appraiser in the process of revaluation. Verification consists of contact with Buyer, Seller, or Broker, if possible, news articles and/or information from the Costar InfoSystems, Inc., a real estate sales verification service. Characteristic data is verified for all sales if possible. Due to time constraints, interior inspections are normally limited.

Improved Parcel Total Values

Sales comparison approach model description

Due to the lack of sufficient sales, no sales comparison model was developed.

Sales comparison calibration

Since there was no sales comparison model developed, no sales comparison calibration was performed.

Cost approach model description

Cost estimates are automatically calculated by the Marshall & Swift cost modeling system based on the data entered into the KC computerized “Real Property” application. Depreciation was based on studies done by the Marshall & Swift Valuation Service. The cost was adjusted to the Western Region and the Seattle area. Marshall & Swift cost calculations are automatically calibrated to the data in place in the Real Property Application. Cost estimates serve mainly as value indicators for new construction projects and Accessory improvements.

Cost calibration

The Marshall & Swift cost-modeling system built into the Real Property Application is calibrated to this region and the Seattle area.

Income capitalization approach model description

The Income Approach to value is considered the most reliable valuation approach for the Self-Storage properties in this revalue cycle. The Self-Storage facilities in King County were divided into three separate neighborhoods. Each neighborhood, in Specialty Area 608, has been assigned its own income table derived by the Self-Storage specialist. Each neighborhood income table has its own income, vacancy, expenses, and capitalization rate parameters, which are applied to the Marshall & Swift occupancy codes described in the data maintained on each Self-Storage property.

Income: Income parameters were derived using economic rental rates taken from published and internet resources, property owner actual income submissions, tenants, and rental rate opinions from various real estate professionals active in specific markets.

Vacancy: Vacancy rates used were derived from published sources and from personal inquiry with Self-Storage facility owners and managers.

Expenses: Expenses were estimated based on published sources, taxpayer submitted, actual expense information and personal knowledge of this property type’s historical experiences.

Capitalization Rates: Capitalization rates are traditionally determined by the analysis of sold properties, as well as published market surveys.

Income approach calibration

The tables were calibrated after setting economic rents, vacancy, expenses and capitalization rates by using adjustments based on average unit size, effective year built, construction quality, and construction type as recorded in the Assessor’s records.

A property’s “effective year built” determination and the condition of each building determines the capitalization rate used by the appraiser. For example, a building with an older effective year built and of lesser quality will typically warrant a higher capitalization rate; and a building of better quality with a newer effective year built will warrant a lower capitalization rate.

The following table outlines general income parameters used in the valuation of the Self-Storage facilities. Use code 386 refers to 1-2 level facilities, while use code 525 refers to 3-level+, self-contained facilities.

Area	Use Code	Typical Rent Range	Vacancy	Expense Ratio	Typical Cap Rate
608-10	386	\$19.00 - \$22.50	7%	32%	4.75% - 6.50%
608-10	525	\$21.00 - \$25.50	7%	32%	4.75% - 6.25%
608-20	386/525	\$15.00 - \$18.50	7%	32%	4.75% - 7.00%
608-25	386/525	\$15.00 - \$18.50	7%	32%	4.75% - 7.00%

Use codes 386 & 525 have been combined in Neighborhood 608-20 and 608-25, the South-end of King County, due to the limited number of properties with use code 525 and no market evidence to differentiate value between uses.

Reconciliation

All parcels were individually reviewed by the specialty appraiser for correctness of the model application before final value selection. All factors used to establish value by the model were subject to adjustment.

Model Validation

Total Value Conclusions, Recommendations and Validation:

The Market Sales Approach is considered a reliable indicator of value but, in the local market, there have not historically been many sales transactions at any given time. The Market Approach is, therefore, normally used to demonstrate an appropriate range of value for Self-Storage facilities and as a test of reasonableness for income derived property values. Since there have been only thirteen sales in the last three years, the sales were used as a general check on the values, indicated by the income approach.

The Cost Approach to value is considered on all Self-Storage facilities. Cost estimates served as value indicators for new and some newer construction projects, and some special mixed-use properties.

The Income Approach to value is considered, in most cases, the most reliable valuation approach for Self-Storage properties due to the amount and quality of the available information.

Appraiser judgment prevails in all decisions regarding individual parcel valuation. Each parcel is reviewed, and a value selected based on general and specific data pertaining to the parcel, the neighborhood, and the market. The Appraiser determines which available value estimate may be appropriate and may adjust for characteristics of individual properties and conditions as they occur in the valuation area.

The standard statistical measures of valuation performance are presented in the Executive Summary.

The Specialty Appraiser recommends the application of the Appraiser selected values, as indicated by the appropriate model or method.

TOTAL VALUES

The total assessed value for the 2022 assessment year, for specialty area 608, was \$2,854,986,550 and the total recommended assessed value for the 2023 assessment year is \$3,140,682,200. The current 2023 total value figure does not include the current year's new construction value. Application of these recommended values for the 2023 assessment year results in a total increase over the 2022 assessed values of 10.01%.

CHANGE IN TOTAL ASSESSED VALUE			
2022 Total Value	2023 Total Value	\$ Change	% Change
\$ 2,854,986,550	\$ 3,140,682,200	\$ 285,695,650	10.01%

USPAP Compliance

Client and Intended Use of the Appraisal:

This mass appraisal report is intended for use by the public, King County Assessor and other agencies or departments administering or confirming ad valorem property taxes. Use of this report by others for other purposes is not intended by the appraiser. The use of this appraisal, analyses and conclusions is limited to the administration of ad valorem property taxes in accordance with Washington State law. As such it is written in concise form to minimize paperwork. The assessor intends that this report conform to the Uniform Standards of Professional Appraisal Practice (USPAP) requirements for a mass appraisal report as stated in USPAP SR 6-8. To fully understand this, report the reader may need to refer to the Assessor's Property Record Files, Assessors Real Property Data Base, separate studies, Assessor's Procedures, Assessor's field maps, Revalue Plan and the statutes.

The purpose of this report is to explain and document the methods, data and analysis used in the revaluation of King County. King County is on a six-year physical inspection cycle with annual statistical updates. The revaluation plan is approved by Washington State Department of Revenue. The Revaluation Plan is subject to their periodic review.

Definition and date of value estimate:

Market Value

The basis of all assessments is the true and fair value of property. True and fair value means market value (Spokane etc. R. Company v. Spokane County, 75 Wash. 72 (1913); Mason County Overtaxed, Inc. v. Mason County, 62 Wn. 2d (1963); AGO 57-58, No. 2, 1/8/57; AGO 65-66, No. 65, 12/31/65).

The true and fair value of a property in money for property tax valuation purposes is its "market value" or amount of money a buyer willing but not obligated to buy would pay for it to a seller willing but not obligated to sell. In arriving at a determination of such value, the assessing officer can consider only those factors which can within reason be said to affect the price in negotiations between a willing purchaser and a willing seller, and he must consider all of such factors. (AGO 65,66, No. 65, 12/31/65)

Retrospective market values are reported herein because the date of the report is subsequent to the effective date of valuation. The analysis reflects market conditions that existed on the effective date of appraisal.

Highest and Best Use

RCW 84.40.030

All property shall be valued at one hundred percent of its true and fair value in money and assessed on the same basis unless specifically provided otherwise by law.

An assessment may not be determined by a method that assumes a land usage or highest and best use not permitted, for that property being appraised, under existing zoning or land use planning ordinances or statutes or other government restrictions.

WAC 458-07-030 (3) True and fair value -- Highest and best use.

Unless specifically provided otherwise by statute, all property shall be valued on the basis of its highest and best use for assessment purposes. Highest and best use is the most profitable, likely use to which a property can be put. It is the use which will yield the highest return on the owner's investment. Any reasonable use to which the property may be put may be taken into consideration and if it is peculiarly adapted to some particular use, that fact may be taken into consideration. Uses that are within the realm of possibility, but not reasonably probable of occurrence, shall not be considered in valuing property at its highest and best use.

If a property is particularly adapted to some particular use this fact may be taken into consideration in estimating the highest and best use. (Sammish Gun Club v. Skagit County, 118 Wash. 578 (1922))

The present use of the property may constitute its highest and best use. The appraiser shall, however, consider the uses to which similar property similarly located is being put. (Finch v. Grays Harbor County, 121 Wash. 486 (1922))

The fact that the owner of the property chooses to use it for less productive purposes than similar land is being used shall be ignored in the highest and best use estimate. (Sammish Gun Club v. Skagit County, 118 Wash. 578 (1922))

Where land has been classified or zoned as to its use, the county assessor may consider this fact, but he shall not be bound to such zoning in exercising his judgment as to the highest and best use of the property. (AGO 63-64, No. 107, 6/6/64)

Date of Value Estimate

RCW 84.36.005

All property now existing, or that is hereafter created or brought into this state, shall be subject to assessment and taxation for state, county, and other taxing district purposes, upon equalized valuations thereof, fixed with reference thereto on the first day of January at twelve o'clock meridian in each year, excepting such as is exempted from taxation by law.

RCW 36.21.080

The county assessor is authorized to place any property that is increased in value due to construction or alteration for which a building permit was issued, or should have been issued, under chapter 19.27, 19.27A, or 19.28 RCW or other laws providing for building permits on the assessment rolls for the purposes of tax levy up to August 31st of each year. The assessed valuation of the property shall be considered as of July 31st of that year.

Reference should be made to the property card or computer file as to when each property was valued. Sales consummating before and after the appraisal date may be used and are analyzed as to their indication of value at the date of valuation. If market conditions have changed then the appraisal will state a logical cutoff date after which no market date is used as an indicator of value.

Property Rights Appraised: Fee Simple

Wash Constitution Article 7 § 1 Taxation:

All taxes shall be uniform upon the same class of property within the territorial limits of the authority levying the tax and shall be levied and collected for public purposes only. The word "property" as used herein shall mean and include everything, whether tangible or intangible, subject to ownership. All real estate shall constitute one class.

Trimble v. Seattle, 231 U.S. 683, 689, 58 L. Ed. 435, 34 S. Ct. 218 (1914)

...the entire [fee] estate is to be assessed and taxed as a unit...

Folsom v. Spokane County, 111 Wn. 2d 256 (1988)

...the ultimate appraisal should endeavor to arrive at the fair market value of the property as if it were an unencumbered fee...

The Dictionary of Real Estate Appraisal, 3rd Addition, Appraisal Institute.

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

Assumptions and Limiting Conditions:

1. No opinion as to title is rendered. Data on ownership and legal description were obtained from public records. Title is assumed to be marketable and free and clear of all liens and encumbrances, easements and restrictions unless shown on maps or property record files. The property is appraised assuming it to be under responsible ownership and competent management and available for its highest and best use.

2. No engineering survey has been made by the appraiser. Except as specifically stated, data relative to size and area were taken from sources considered reliable, and no encroachment of real property improvements is assumed to exist.
3. No responsibility for hidden defects or conformity to specific governmental requirements, such as fire, building and safety, earthquake, or occupancy codes, can be assumed without provision of specific professional or governmental inspections.
4. Rental areas herein discussed have been calculated in accord with generally accepted industry standards.
5. The projections included in this report are utilized to assist in the valuation process and are based on current market conditions and anticipated short term supply demand factors. Therefore, the projections are subject to changes in future conditions that cannot be accurately predicted by the appraiser and could affect the future income or value projections.
6. The property is assumed uncontaminated unless the owner comes forward to the Assessor and provides other information.
7. The appraiser is not qualified to detect the existence of potentially hazardous material which may or may not be present on or near the property. The existence of such substances may have an effect on the value of the property. No consideration has been given in this analysis to any potential diminution in value should such hazardous materials be found (unless specifically noted). We urge the taxpayer to retain an expert in the field and submit data affecting value to the assessor.
8. No opinion is intended to be expressed for legal matters or that would require specialized investigation or knowledge beyond that ordinarily employed by real estate appraisers, although such matters may be discussed in the report.
9. Maps, plats and exhibits included herein are for illustration only, as an aid in visualizing matters discussed within the report. They should not be considered as surveys or relied upon for any other purpose.
10. The appraisal is the valuation of the fee simple interest. Unless shown on the Assessor's parcel maps, easements adversely affecting property value were not considered.
11. An attempt to segregate personal property from the real estate in this appraisal has been made.
12. Items which are considered to be "typical finish" and generally included in a real property transfer, but are legally considered leasehold improvements are included in the valuation unless otherwise noted.

13. The movable equipment and/or fixtures have not been appraised as part of the real estate. The identifiable permanently fixed equipment has been appraised in accordance with RCW 84.04.090 and WAC 458-12-010.
14. I have considered the effect of value of those anticipated public and private improvements of which I have common knowledge. I can make no special effort to contact the various jurisdictions to determine the extent of their public improvements.
15. Exterior inspections were made of all properties in the physical inspection areas (outlined in the body of the report) however; due to lack of access and time few received interior inspections.

Scope of Work Performed:

Research and analyses performed are identified in the body of the revaluation report. The assessor has no access to title reports and other documents. Because of legal limitations we did not research such items as easements, restrictions, encumbrances, leases, reservations, covenants, contracts, declarations and special assessments. Disclosure of interior facility features and, actual income and expenses by property owners is not a requirement by law therefore attempts to obtain and analyze this information are not always successful. The mass appraisal performed must be completed in the time limits indicated in the Revaluation Plan and as budgeted. The scope of work performed and disclosure of research and analyses not performed are identified throughout the body of the report.

CERTIFICATION:

I certify that, to the best of my knowledge and belief:

- *The statements of fact contained in this report are true and correct*
- *The report analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.*
- *I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.*
- *I have no bias with respect to the property that is the subject of this report or to the parties involved.*
- *My engagement in this assignment was not contingent upon developing or reporting predetermined results.*
- *My compensation for completing this assignment is not contingent upon the development or reporting of predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.*

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- *My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.*
- *The area(s) physically inspected for purposes of this revaluation are outlined in the body of this report.*
- *The individuals listed below were part of the “appraisal team” and provided significant real property appraisal assistance to the person signing this certification.*
- *Any services regarding the subject area performed by me starting January 1, 2010 as an appraiser or in any other capacity is listed below: Any and all activities required under the Certificate of Appointment under sworn oath appointing the below signed appraiser to the position of true and lawful deputy in the Office of the King County Assessor, and authorized by the State of Washington, Department of Revenue under a Certificate of Accreditation. To include: all duties, responsibilities, and services associated with the position description of Commercial Appraiser II in the management and valuation of Commercial Specialty Area 608, or Self-Storage Facilities. Such duties, responsibilities and services include, but are not limited to physical inspection, revalue, appeal response preparation, appeal hearing appearance, data collection, sale verification, new construction evaluation, and any other service which may be required from time to time and be determined significant or otherwise during the fulfillment of position requirements, and are made part of each real property parcel, is a matter of public record and this certification by reference.*

Joe Arnold – Commercial Appraiser II

Date

Specialty 608
2023 Assessment Year



Improved Sales Calc for Area 608 with Sales Used

7/13/2023

Area	Nbhd	Major	Minor	Total NRA	E #	Sale Price	Sale Date	SP / NRA	Property Name	Zone	Present Use	Parcel Ct	Ver. Code	Remarks
608	010	072604	9043	87,122	3199907	\$27,625,000	07/12/22	\$317.08	CUBESMART SELF-STORAGE	MB	Retail Store	1	Y	
608	010	145360	0301	48,031	3217285	\$18,500,000	11/08/22	\$385.17	LAKE CITY MINI STORAGE	NC3-40 (M)	Mini Warehouse	2	Y	
608	010	152605	9068	72,524	3199926	\$31,807,000	07/12/22	\$438.57	CUBESMART SELF-STORAGE	I	Warehouse	1	Y	
608	010	276770	3240	21,079	3167195	\$7,007,130	12/23/21	\$332.42	BALLARD MINI STG	IG2 U/65	Mini Warehouse	1	Y	
608	010	713540	0060	87,838	3222646	\$29,200,000	12/16/22	\$332.43	RAINIER COMMONS	IG2 U/85	Industrial(Heavy)	1	Y	
608	010	728390	0630	77,420	3111666	\$20,700,000	04/14/21	\$267.37	SELF-STORAGE BUILDING	MB	Warehouse	1	Y	
608	020	082305	9041	76,500	3072817	\$12,183,000	09/28/20	\$159.25	STORAGE ONE SELF STORAGE	RM-F	Mini Warehouse	4	Y	
608	020	082305	9041	76,500	3169797	\$16,300,000	01/24/22	\$213.07	STORAGE ONE SELF STORAGE	RM-F	Mini Warehouse	4	Y	
608	020	098500	0470	16,160	3090304	\$3,290,000	12/17/20	\$203.59	LOCK-TIGHT STORAGE	CC-2	Mini Warehouse	1	Y	
608	020	212104	9017	86,851	3188520	\$21,500,000	05/03/22	\$247.55	STORAGE STAR SELF-STORAGE	CE	Mini Warehouse	1	Y	
608	020	242103	9001	123,230	3033969	\$21,695,000	02/13/20	\$176.05	FEDERAL WAY SELF STORAGE	BN	Mini Warehouse	2	Y	
608	020	252103	9010	83,841	3164839	\$23,350,000	12/16/21	\$278.50	CUBESMART SELF STORAGE	BN	Mini Warehouse	1	Y	
608	025	346280	0140	43,430	3131551	\$9,416,000	07/12/21	\$216.81	NAPA AUTO & CENTRAL AVENUE MINI STORAGE	CM	Mini Warehouse	1	Y	

Improved Sales Calc for Area 608 with Sales Not Used

7/13/2023

Area	Nbhd	Major	Minor	Total NRA	E #	Sale Price	Sale Date	SP / NRA	Property Name	Zone	Present Use	Parcel Ct	Ver. Code	Remarks
608	010	072604	9005	64,780	3031618	\$17,000,000	01/29/20	\$262.43	MR. VAN GARD SELF STORAGE	TC-3	Mini Warehouse	1	68	Non-gov't to gov't
608	010	334330	1125	66,155	3040570	\$1,000	03/25/20	\$0.02	PUBLIC STORAGE	CA	Mini Warehouse	1	24	Easement or right-of-way
608	020	102105	9058	38,467	3107066	\$14,000,000	03/25/21	\$363.95	RACEWAY HEATED STORAGE	C1	Mini Warehouse	1	59	Bulk portfolio sale
608	020	179631	0080	90,493	3107086	\$13,510,000	03/25/21	\$149.29	RACEWAY HEATED STORAGE	MC	Warehouse	1	59	Bulk portfolio sale
608	020	342206	9027	43,785	3186323	\$7,000,000	04/27/22	\$159.87	CHATEAU STORAGE & BUSINESS PARK	CB	Mini Warehouse	3	15	No market exposure
608	025	000080	0051	61,590	3198494	\$6,840,000	06/30/22	\$111.06	AUBURN EXPRESS STORAGE (U-HAUL)	C3	Mini Warehouse	2	51	Related party, friend, or neighbor
608	025	042308	9012	48,590	3166051	\$18,706,000	12/14/21	\$384.98	EASTSIDE SELF STORAGE	NB	Mini Warehouse	1	59	Bulk portfolio sale

SPECIALTY AREA 608 - SELF STORAGE 2023 PHYSICAL INSPECTION

AREA - NEIGHBORHOOD	ACCOUNT #	PROPERTY NAME	PROPERTY ADDRESS	JURISDICTION
608-10	032304-9141	PUBLIC STORAGE	10020 MARTIN LUTHER KING JR WAY S	SEATTLE
608-10	032304-9149	PUBLIC STORAGE	10020 MARTIN LUTHER KING JR WAY S	SEATTLE
608-10	065300-0225	VINE STREET STORAGE	11 VINE ST	SEATTLE
608-10	065300-0240	MINI STORAGE & THE SEATTLE SCHOOL	2501 ELLIOTT AVE	SEATTLE
608-10	132403-9093	PUBLIC STORAGE	2964 SW AVALON WAY	SEATTLE
608-10	192404-9016	VACANT INDUSTRIAL	6045 WEST MARGINAL WAY SW	SEATTLE
608-10	192404-9044	VACANT INDUSTRIAL	6045 WEST MARGINAL WAY SW	SEATTLE
608-10	192404-9072	VACANT INDUSTRIAL	6045 WEST MARGINAL WAY SW	SEATTLE
608-10	197720-1055	BELLTOWN SELF STORAGE	1915 3RD AVE	SEATTLE
608-10	198220-1700	SUPERIOR SELF STORAGE MINI WHSE	832 NW 48TH ST	SEATTLE
608-10	198420-0035	PUBLIC STORAGE	700 FAIRVIEW AVE N	SEATTLE
608-10	232503-9108	VACANT LAND	No Situs Address	SEATTLE
608-10	232503-9109	INTERBAY SELF STORAGE	1561 W ARMORY WAY	SEATTLE
608-10	232503-9110	INTERBAY SELF-STORAGE	No Situs Address	SEATTLE
608-10	251600-0215	PEOPLES STORAGE	4213 NW LEARY WAY	SEATTLE
608-10	276770-2115	BOLT MODERN STORAGE	1515 NW LEARY WAY	SEATTLE
608-10	276770-2765	MAGNUM SELF STORAGE	5422 SHILSHOLE AVE NW	SEATTLE
608-10	276770-3240	BALLARD MINI STG	4722 BALLARD AVE NW	SEATTLE
608-10	277060-3715	PUBLIC STORAGE	3020 15TH AVE W	SEATTLE
608-10	277060-3945	MINI-MAX STORAGE	2656 15TH AVE W	SEATTLE
608-10	277060-3955	A-1 SELF STORAGE	2648 15TH AVE W	SEATTLE
608-10	277060-5769	NICKERSON STREET SELF-STORAGE	1300 W NICKERSON ST	SEATTLE
608-10	277160-4950	MAGNOLIA SELF STORAGE	1900 15TH AVE W	SEATTLE
608-10	312404-9208	PUBLIC STORAGE	9200 OLSON PL SW	SEATTLE
608-10	322504-9002	12TH & MADISON SELF-STORAGE	1111 E MADISON ST	SEATTLE
608-10	335740-0211	WEST COAST SELF-STORAGE	3736 RAINIER AVE S	SEATTLE
608-10	365770-0005	SIMPLY SELF STORAGE	No Situs Address	SEATTLE
608-10	365770-0015	SIMPLY SELF STORAGE	No Situs Address	SEATTLE
608-10	365770-0050	SIMPLY SELF STORAGE	1602 15TH AVE W	SEATTLE
608-10	365770-0060	SIMPLY SELF STORAGE	No Situs Address	SEATTLE
608-10	387490-0040	U-HAUL RENTALS & SELF-STORAGE	6343 35TH AVE SW	SEATTLE
608-10	524480-0055	FREMONT BRIDGE MINI-STORAGE	319 NICKERSON ST	SEATTLE
608-10	600300-0335	PUBLIC STORAGE	1516 12TH AVE	SEATTLE
608-10	600300-0375	PUBLIC STORAGE	1515 13TH AVE	SEATTLE
608-10	600300-0400	PUBLIC STORAGE	1214 E PIKE ST	SEATTLE
608-10	600350-0780	PUBLIC STORAGE	1815 12TH AVE E	SEATTLE
608-10	713380-0045	VACANT	No Situs Address	SEATTLE
608-10	713380-0125	SEATTLE SELF-STORAGE	1100 POPLAR PL S	SEATTLE
608-10	766620-2440	PUBLIC STORAGE	1334 ALASKAN WAY	SEATTLE
608-10	766620-6065	1ST AVE SELF STORAGE	2400 1ST AVE S	SEATTLE
608-10	766670-6545	NEW SELF-STORAGE FACILITY	2328 HARBOR AVE SW	SEATTLE
608-10	798540-0475	PUBLIC STORAGE	7133 DELRIDGE WAY SW	SEATTLE
608-10	798740-0005	WEST COAST SELF-STORAGE	3252 HARBOR AVE SW	SEATTLE
608-10	803370-0250	PUBLIC STORAGE	3616 STONE WAY N	SEATTLE
608-10	817010-0520	PUBLIC STORAGE	1200 S DEARBORN ST	SEATTLE
608-10	935800-0450	STOR-MORE	2850 SW YANCY ST	SEATTLE



King County

Department of Assessments

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John Wilson

Assessor

As we start preparations for the 2023 property assessments, it is helpful to remember that the mission and work of the Assessor's Office sets the foundation for efficient and effective government and is vital to ensure adequate funding for services in our communities. Maintaining the public's confidence in our property tax system requires that we build on a track record of fairness, equity, and uniformity in property assessments. Though we face ongoing economic challenges, I challenge each of us to seek out strategies for continuous improvement in our business processes.

Please follow these standards as you perform your tasks.

- Use all appropriate mass appraisal techniques as stated in Washington State Laws, Washington State Administrative Codes, Uniform Standards of Professional Appraisal Practice (USPAP), and accepted International Association of Assessing Officers (IAAO) standards and practices.
- Work with your supervisor on the development of the annual valuation plan and develop the scope of work for your portion of appraisal work assigned, including physical inspections and statistical updates of properties.
- Where applicable, validate correctness of physical characteristics and sales of all vacant and improved properties.
- Appraise land as if vacant and available for development to its highest and best use. The improvements are to be valued at their contribution to the total in compliance with applicable laws, codes and DOR guidelines. The Jurisdictional Exception is applied in cases where Federal, State or local laws or regulations preclude compliance with USPAP.
- Develop and validate valuation models as delineated by IAAO standards: Standard on Mass Appraisal of Real Property and Standard on Ratio Studies. Apply models uniformly to sold and unsold properties, so that ratio statistics can be accurately inferred to the entire population.
- Time adjust sales to January 1, 2023 in conformance with generally accepted appraisal practices.
- Prepare written reports in compliance with USPAP Standards 5 and 6 for Mass Appraisals. The intended users of your appraisals and the written reports include the public, Assessor, the Boards of Equalization and Tax Appeals, and potentially other governmental jurisdictions. The intended use of the appraisals and the written reports is the administration of ad valorem property taxation.

Thank you for your continued hard work on behalf of our office and the taxpayers of King County. Your dedication to accurate and fair assessments is why our office is one of the best in the nation.

John Wilson

Specialty Area 608

2023 Assessment Year



Department of Assessments