

King County Department of Community and Human Services

Contracts and Procurement Unit

**1.Solicitation:** A competitive process to award money to qualified organizations to provide contracted goods and services on behalf of King County

Some different forms of a solicitation include:

- a. Request for Proposals (RFP)
- b. Request for Applications (RFA)
- c. Request for Qualifications/Quotations (RFQ)

Internally, DCHS may refer to solicitations as "RFx"

# DEFINITIONS (1/2)

What's in a name?

2. Contract: A legal document that defines the relationship and expectations between two parties

Some forms of a contract include:

- a. Agreement
- b. Letter of Agreement
- c. Memorandum of Agreement
- d. Memorandum of Understanding
- e. Statement of Work

# DEFINITIONS (2/2)

## EVALUATION AND SCORING



Applications first go through administrative review to confirm eligibility and then are reviewed by a Review Panel made up of DCHS staff, subject matter experts, community members, etc.



The Review Panel meets to discuss the applications and scores. Discussion is focused on strengths, concerns, and areas of clarification in relation to the scoring criteria detailed in the solicitation document.



The Review Panel makes recommendations for award, which is presented to DCHS Decision Team. The Decision Team is made up of leadership from across DCHS and they make the final decision for what applications are awarded contracts.

## **EQUITY**

The ultimate goal of DCHS is to lift up our communities through our strong partnerships with Community-Based Organizations to provide high quality services that help all King County residents to be healthy, happy, and connected to community.

Dismantling unfair systems requires intentional redesign and advance planning.

Every choice made is an opportunity to intentionally reflect, generate options, and act on decisions that can impact racial equity and inclusion.

Minimum qualifications that are not limiting applicants too narrowly.

Scoring will yield the best results for the program.

Providing sufficient context, guidance, resources, and support for potential applicants.

Identifying and reducing applicant barriers.

# **VSHSL**Website

HOME > DEPARTMENT OF COMMUNITY AND HUMAN SERVICES > INITIATIVES > VETERANS. SENIORS & HUMAN SERVICES LEVY >
STRATEGIES AND FUNDING OPPORTUNITIES

#### Strategies and Funding Opportunities

Promoting healthy living, financial stability, social engagement, housing stability and service system access for veterans, seniors and resilient communities

#### The <u>Veterans, Seniors and Human Services Levy (VSHSL) Implementation</u> <u>Plan</u> guides VSHSL investments from 2019 through 2023. The **VSHSL**

Strategies table below describes the plan's strategies and programs and related allocations. The table also provides procurement timeline estimates, including information about any community planning sessions that may be held to shape Requests for Proposals (RFPs) or other competitive procurement processes. As we move closer to procurement on a given strategy or program, this table will be updated with detailed information about bidders conferences and links to open RFPs or other solicitations.

Open RFPs or other solicitations can be found in the Open Funding Opportunities

### ☐ Sign up to stay connected

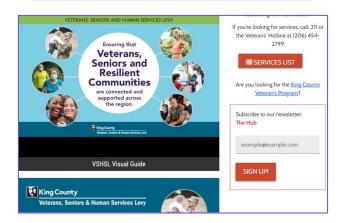
Receive emails about funding opportunities as they become available and once-a-month VSHSL updates.

mail address

## **DCHS Blog**



## VSHSL Newsletter (The Hub)





Sign up on the landing page of VSHSL's website!

## WHERE TO FIND VSHSL SOLICITATIONS

### Contracting with DCHS

Department of Community and Human Services



This page serves as a resource to agencies and individuals contracting with DCHS.

### % Quick Links

Learn about Agiloft: This Fall DCHS is implementing a new software, Agiloft, to support procurement, contracting, and invoicing activities. Providers partnering with DCHS will need accounts.

Contracting Process: DCHS contracts out about 80% of our annual budget to community

and the state of t

### **Open Funding Opportunities**

)	RFP Name	Program Description V	RFP Release Date
	Best Starts Child Care Wage Boost Pilot RFQ	The King County Department of Community and Human Services (DCHS) is pleased to release the Best Starts for Kids (Best Starts) Child Care Wage Boost Pilot Request for Qualifications (RFQ). This Pilot is funded through Best Starts with the possibility of adding additional	September 11, 2023
, A	Community-Led Planning and Engagement around Community Land Trusts in Skyway and North Highline Request for Information (RFI)	King County Department of Community and Human Services (DCHS) is releasing this Request for Information (RFI) to inform the development of an upcoming Request for Proposals (RFP), which will deploy approximately \$175,000 to support the capacity of CBOs to	September 28, 2023
	Best Starts for Kids (BSK) Youth and Family Homelessness Prevention Initiative (YFHPI) Lesbian, Gay, Bisexual, Transgender, Queer or Questioning,	This RFP seeks proposals from community-based organizations (CBOs) who are interested in partnering with DCHS to prevent homelessness for youth under the age of 24 or households with youth ages birth to 24 who are at Imminent Risk of losing their	September 15, 2023
	Crisis Care Centers Initiative Request for Information (RFI) for Jurisdictions	The purpose of this RFI is to solicit information from jurisdictions located within King County to help inform the Crisis Care Centers Implementation Plan and future crisis care centers siting and procurement processes	September 29, 2023
	BSK Prenatal to Five (P-5) Innovation Supports Mini Grants	Best Start for Kids (BSK) King County Department of Community and Human Services (DCHS) is pleased to release this Request for Application for the Prenatal to Five (P-5) Innovation Supports Mini- Grants	July 27, 2023
	DCHS DDECSD Employment Services RFQ 2023+	DDECSD is seeking qualified agencies to provide employment services to eligible adults with developmental disabilities. Supported employment services include direct- and indirect-support to individuals to pursue obtain and maintain integrated, community.	January 17, 2023

## WHERE TO FIND DCHS SOLICITATIONS

https://kingcounty.gov/en/legacy/depts/community-human-services/contracts.aspx

# Confusion about any aspect of a solicitation?



Applicant emails questions to RFP Lead RFP Lead researches question and responds

RFP Lead posts amendment with Q&A

Asking questions in an open solicitation

## TYPICAL TIMELINE

# **DCHS RFx Process Roadmap**

### **Pre-RFx**



6 Weeks

#### Week

4

1 Set timelines and background research

Community planning sessions

DATE 1

3 Setup RFx in ZoomGrants

Draft, review, and gain approval of RFx

5 Prepare TA consultants

Add RFx materials to ZoomGrants

### **RFx Open**



6 Weeks

#### Week

Launch and announce RFx

DATE

Information Sessions

DATE 1 DATE 2

**9** Questions due\*

DATE

answers added to ZoomGrants

Questions and

DATE

11 TA deadline

12

APPLICATIONS DUE (RFx closes)

DATE

### **Evaluation/Award**



6 Weeks

#### Week

Administrative review and RFx Review Panel orientation/equity training

14

Application review period

15

RFx Review Panel
discussion to
determine
recommendations

RFx recommendations for award presented to leadership

**18** Awards announced!

### \*Observe procurement rules to maintain fairness: Only contact the RFx Lead. Questions

and answers will be published for all.

## **What**: DCHS collecting feedback on our solicitation processes

**Who**: Anyone in the King County community who has applied to, or is interested in, a DCHS solicitation

**When**: You can respond to a survey after submitting a completed application or after deciding not to apply for a solicitation

Where: https://forms.office.com/g/qqFjrNhH9e

## BIDDER FEEDBACK SURVEY

**Why**: Our intent is to collect the feedback and see where we are doing well and where we can improve. This includes responding to potential barriers and other concerns experienced by our bidding community and change our practices internally where possible to improve equitable access to funding.

**How**: Respond to the survey by including the name of the funding opportunity you are interested in or applied to in Question 1 of the survey

Responses to this survey are anonymous and will have no impact on your application



# QUESTIONS