# 2025-2027 HRSA Service Area Competition (SAC) 3 Year Scope of Project Spending Plan

AUG 14, 2024

## Service Area Competition (SAC) Background

- Every 3 years, HCHN must re-apply to HRSA for our 330h grant. This grant is HCHN's foundation and provides the Department's FQHC status.
- The current HRSA grant ends on 12/31/2024. The SAC application is due in late August, we expect to hear the outcome by November, for the new grant to begin 1/1/2025.
- Period for the new grant is 1/1/2025 12/31/2027.
- HRSA will conduct an Operational Site Visit (OSV) midway through the period, around mid-2026. Last OSV completed in June 2023 had essentially no findings.
- Total available to apply for in the SAC remains flat at \$5,499,323.
- Other HRSA grants being sought at this time (Behavioral Health, Expanded Hours, New Access Point) may be added to this base funding if awarded.
- Funds are proposed to continue current activities, adjusting for contract changes from recent RFP process, and in alignment with the strategic priorities set by the GC in late 2023.

|                                | 2025       | 2026       | 2027       |
|--------------------------------|------------|------------|------------|
| REVENUE                        |            |            |            |
| PATIENT SERVICES INCOME        | 11,986,393 | 12,052,398 | 12,120,054 |
| STATE GRANTS/FUNDING           | 1,069,517  | 1,069,517  | 1,069,517  |
| LOCAL FUNDING                  | 11,014,683 | 11,290,050 | 11,572,301 |
| FEDERAL BPHC 330h GRANT        | 5,499,323  | 5,499,323  | 5,499,323  |
| Other Federal                  | -          | -          | -          |
| OTHERHospitals, Private Grants | 1,581,688  | 1,621,230  | 1,661,761  |
| TOTAL REVENUE                  | 31,151,604 | 31,532,518 | 31,922,956 |
| EXPENSE                        |            |            |            |
| PERSONNEL & FRINGE             | 12,238,418 | 12,544,379 | 12,857,988 |
| TRAVEL                         | 193,049    | 193,049    | 193,049    |
| EQUIPMENT                      | -          | ı          | -          |
| SUPPLIES                       | 373,973    | 373,973    | 373,973    |
| CONTRACTUAL                    | 11,022,434 | 11,022,434 | 11,022,434 |
| OTHER                          | 4,325,560  | 4,325,560  | 4,325,560  |
| TOTAL DIRECT COSTS             | 28,153,433 | 28,459,394 | 28,773,003 |
| INDIRECT                       | 2,998,171  | 3,073,125  | 3,149,953  |
| TOTAL EXPENSE                  | 31,151,604 | 31,532,519 | 31,922,957 |

Proposed 2025-2027 Draft Budget

|   | 2023 Budget | 2023 Actuals | 2024 Budget | 2025 Budget |
|---|-------------|--------------|-------------|-------------|
| Revenue                                   |             |              |             |             |
| PATIENT SERVICES INCOME                   | 12,504,561  | 12,335,789   | 13,032,567  | 11,986,393  |
| State Grants/Funding                      | 311,517     | 483,853      | 811,517     | 1,069,517   |
| Local Funding (City, County)              | 11,457,625  | 11,375,059   | 10,725,088  | 11,014,683  |
| Other (Respite Hospitals, Private Grants) | 1,198,087   | 1,368,260    | 1,268,260   | 5,499,323   |
| Other Federal (SAMHSA, PCHP)              | 289,165     | 289,165      | -           | -           |
| Federal BPHC 330h Grant                   | 5,499,323   | 5,499,323    | 5,499,323   | 1,581,688   |
| Total                                     | 31,260,277  | 31,351,449   | 31,336,756  | 31,151,604  |
| Expenses                                  |             |              |             |             |
| Patient Services Personnel - PHSKC        | 11,578,131  | 11,860,906   | 12,180,233  | 12,238,418  |
| Patient Services Other<br>Costs - PHSKC   | 4,995,662   | 5,011,593    | 5,071,781   | 4,892,581   |
| Patient Services -<br>Contracts           | 11,599,689  | 11,230,195   | 10,984,265  | 11,022,434  |
| Oversight Administration - PHSKC          | 3,086,795   | 3,248,755    | 3,100,477   | 2,998,171   |
| Total                                     | 31,260,277  | 31,351,449   | 31,336,756  | 31,151,604  |

Comparison 2023 Budget vs Actuals and 2024 Budget & 2025 Budget

### Overview of Budget Changes - 2024 to 2025

| Revenue                                   | 2024 Budget   | % of Total | 2025 Budget | % of Total |  |
|---|---------------|------------|-------------|------------|--|
| PHSKC Patient Services Income             | \$12,532,567  | 39.99%     | 11,986,393  | 38.48%     | Best estimate based on current patient trends  |
| State Grants/Funding                      | \$1,311,517   | 4.19%      | 1,069,517   | 3.43%      |  |
| Local Funding (City, County)              | \$10,725,088  | 34.23%     | 11,014,683  | 35.36%     |  |
| Other (Respite Hospitals, Private Grants) | \$1,268,260   | 4.05%      | 5,499,323   | 17.65%     | Respite hospital contract changes              |
| Other Federal                             |               | 0.00%      | -           | 0.00%      | SAMHSA grant ended in November 2023            |
| Federal 330h Homeless Grant               | \$5,499,323   | 17.55%     | 1,581,688   | 5.08%      | PCHP award added to base                       |
| Total                                     | \$31,336,756  |            | 31,151,604  |            |  |
|   |               |            |             |            |  |
| Expenses                                  | 2024 Budget   | % of Total | 2025 Budget | % of Total |  |
| Patient Services Personnel - PHSKC        | \$12,180,233  | 38.87%     | 12,238,418  | 39.29%     | Cost of Living Adjustment                      |
| Patient Services Other Costs - PHSKC      | \$5,071,781   | 16.18%     | 4,892,581   | 15.71%     |  |
| Patient Services - Contracts              | \$10,984,265  | 35.05%     | 11,022,434  | 35.38%     | Pass on anticipated increases in local funding |
| Oversight Administration - PHSKC          | \$3,100,477   | 9.89%      | 2,998,171   | 9.62%      | Decrease in allowable rate                     |
| Total                                     | \$ 31,336,756 |            | 31,151,604  |            |  |

#### Highlights of Revenue Changes - 2024 to 2025

#### CHANGES IN FUNDING FOR HCHN PROGRAMS AND SERVICES

- \$1 million in new state-level investment in our Street Medicine Program. The state legislature and Governor have created a new street medicine program for five Washington areas, with Public Health as the King County recipient to create a new Seattle-focused street medicine team beginning fall 2024. Additional recipients include Spokane, Tacoma, Everett, and Kitsap County.
- The Veterans, Seniors and Human Services Levy renewal for 2024 included a reduction of \$622,000 to strategies supporting HCHN services. Bridge funding was identified by DCHS to fill this gap for 2024 but will not continue in 2025. As a result, HCHN has reduced the funds it will contract out for 2025-2027 by this amount.