



## **2026 Energize Contractor Roster Information Session**

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King County Energize Program

January 12, 2026

# Agenda

- **Introduction**
- **Energize History & Funding**
- **Overview of 2026 Energize Programs**
  - Single Family Homes
  - Adult Family Homes
  - Family Home Childcares
  - Community Spaces
- **2026 Energize Contractor Rosters**
  - Residential
  - Community Spaces (small commercial)
- **Energize Contractor Processes**
- **2026 Energize Contractor Roster Application Info**
- **Q&A**

# Energize Program History

## 2023 – 2025 Energize Pilot

- Single family homes and rentals in Skyway and White Center
- 103 heat pumps installed

## 2025 Energize Expansion

- Expanded to serve most of South King County
- Single Family Homes, Adult Family Homes, Family Home Child Cares
- Heat pumps, HPWH, induction stoves, ventilation, weatherization
- Building improvements in +150 homes

# Energize Funding



# Energize Funding

## Federal

- \$50 million EPA Climate Pollution Reduction Grant (CPRG)

## WA State

- Home Electrification and Appliance Rebates (HEAR) Program
- WSU Community Energy Efficiency Program (CEEP)

## Utility

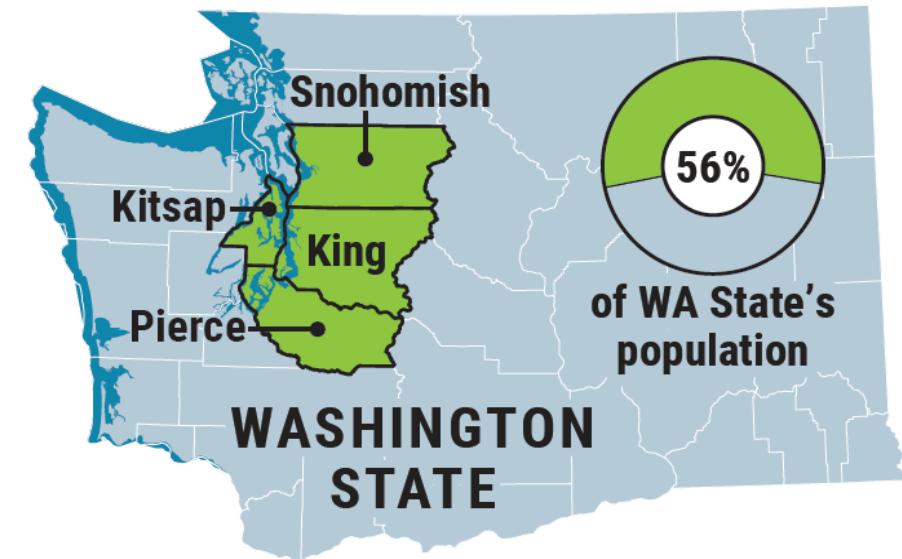
- Puget Sound Energy Decarbonization Grant

# Climate Pollution Reduction Grant

\$50 million grant from U.S. EPA to develop programs that serve 4-county region

## Funding Goals

- Create healthier, more resilient spaces where we live, work, gather, and play
- Equitably reduce GHG emissions
- Improve indoor air quality
- Support workforce development
- Catalyze investment and action at a broader scale through developing and implementing pilot programs



# CPRG-Funded Programs

Reducing GHG emissions throughout the lifecycle of buildings in King County and beyond

## Direct Install Programs

~\$35M

### Energize Program Expansion

- Adult Family Homes
- Family Home Child Cares
- Multifamily Homes
- Community Spaces

## Grants

~\$7M

### Building Decarbonization Grant for Local Governments

- Funding for local governments to install heat pumps and weatherization in community-facing buildings

## Market Transformation

~\$5M

- Clean Energy Financing
- Embodied Carbon
- Salvaged Lumber & Circular Economy

# Energize Programs



King County



Pierce County



Snohomish County

## Goal

Accelerate equitable climate action, while improving health, resilience, and access to green jobs, by electrifying and weatherizing various types of buildings.

## Services

Energize programs install heat pumps and provide other upgrades in buildings in King, Kitsap, Pierce, and Snohomish Counties.



Single Family  
Homes



Adult Family  
Homes



Family Home  
Child Cares



Community  
Spaces  
(Non-Govt. Owned)



Multifamily  
Homes

# Program Geographies & Eligibility



**King County**

## Single Family Homes

- King County only
- 80-120% Area Median Income
- Prioritizes:
- Frontline communities
- Gas and non-utility fuel heated homes



**King County**

## Adult Family Homes & Family Home Child Cares

- WA Licensed
- Operated out of single-family homes
- Prioritizes:
- Frontline communities
- Gas and non-utility fuel heated homes



**Snohomish County**

## Multifamily Homes

- 5+ residential units in a single building
- Prioritizing direct install services for *unsubsidized* affordable housing
- These services are not included in this contract

## Community Spaces

- Not owned by a govt. entity
- Provides a community service or serves as a community gathering space
- Located in and/or serving frontline communities

# Energize – Single Family Homes

Decarbonizing Single Family Homes in King County

## Eligibility

- Single family homeowners *and* renters in King County
- Program prioritizes homes located in or serving frontline communities (people disproportionately impacted by climate change, including BIPOC, people with low-incomes, etc.)

## Cost Coverage

- 80%-100% cost coverage for all services and installations, depending on income level

# Adult Family Homes & Family Home Child Cares

Decarbonizing Homes in King, Kitsap, Pierce, and Snohomish Counties

## Eligibility & Scoring

- Licensed with WA State DSHS or DCYF
- Located in King, Kitsap, Pierce, and Snohomish Counties
- Applications scored based on building heating system, location within priority geographies (PSCAA Overburdened Communities; WA Env. Health Disparities Map scores of 9+), and % of residents on Medicaid, among other criteria

## Cost Coverage

- 100% cost coverage for all services and installations

# Energize - Community Spaces

~\$6M to Decarbonize Community Gathering Spaces + Buildings that Provide Community Services

## Eligibility

- Buildings that serve as community gathering spaces or community services (foodbanks, places of worship, community centers, etc.)
- Not owned by government entities
- Located in and/or serving frontline communities
- Located in King, Kitsap, Pierce, and Snohomish Counties

## Cost Coverage

- 100% cost coverage for all services and installations located in or serving frontline communities; up to \$100,000 in project costs

# Energize - Community Spaces

~\$6M to Decarbonize Community Gathering Spaces + Buildings that Provide Community Services

## Program Provides

- Technical assistance to better understand energy usage within a building, develop a plan to reduce GHG emissions and improve comfort of building occupants, and create a project plan for the installation of weatherization and electric heat pump heating/cooling systems
  - Technical assistance not included in this advertisement
- Weatherization upgrades
- Installation of heat pumps
- All program services operated, managed, and paid for by King County

# Target # of Buildings by Program and County 2026 - 2029

	 AFH & FHCC	 Community Spaces	 Single Family Homes
King County	74	20	~100*
Kitsap County	8	2	0
Pierce County	42	11	0
Snohomish County	27	7	0
<b>TOTAL</b>	~150	~41	~100

*\*2026 only, anticipated*

# Energize Programs

## Program Process and Participant Journey



King County



Pierce County



Snohomish County

### Pre-Application Workshop

- Learn about Energize programs
- Learn about heat pumps and home energy efficiency benefits
- Optional, depending on program

### Application to Energize

- Online application
- Scored based on heating fuel type, resident or community composition, among other attributes, depending on program

### Site Visits

- Energy and building assessment by installers or project planners
- Recommendations re: installations of additional improvements (e.g., other high efficiency electric appliances and weatherization)

### Installation

- Final program approval and participant agreements
- Installation of heat pumps, weatherization, and other high efficiency electric appliances, depending on program
- Post-install customer experience evaluation

# Energize Rosters

## Residential Roster



- Single Family Homes (King County only)
- Adult Family Homes
- Family Home Child Cares

## Community Spaces Roster



- Community buildings <10,000 square ft
- "Small commercial"

# Energize Roster – Contractor Types

## Residential Roster



- Heat pumps
- Heat pump water heaters (HPWH)
- Induction stoves and heat pump clothes dryers
- Ventilation systems
- Weatherization
- Oil tank decommissioning
- Home energy audits
- Water saving installations
- Minor home repairs

## Community Spaces Roster



- HVAC mechanical systems
- Weatherization
- Oil tank decommissioning
- Minor building repairs

# Lead Assignment Process

## Assignment of Work

- Work assigned on a rotating basis, based on:
  1. County where project located
  2. Contractors ranked according to application score & assigned leads
    1. Leads must be accepted within two (2) business days
    2. Quote required within fifteen (15) business days
  3. Up to two additional bids may be requested, awarded to lowest bid with comparable scope
- Agreement on installation cost & scope
- Contractor must obtain signed agreement with building owner
- Work order issued

# Quote Requirements

## Quote Requirements

- Itemized quote including all costs to complete installation
  - Equipment
  - Labor
  - Permits
  - Taxes
  - Rebates (utility, midstream, distributor, manufacturer)
- IRA rebates – HARP
  - Require utility bill impact assessment using RMI Green Upgrade Calculator
- Load calculation (manual J)
- Documentation equipment meets requirements (AHRI, Energy Star, NEEP, etc.)

# Additional Requirements

## Additional Requirements

- Energy Star
- Refrigerants – must use low GWP
- Must remove fossil fuel equipment where feasible
- Electrical panels & service upgrades, "watt diets"
- Energy Audits: must conform to HOMES auditing standards, BPI 2400
- Align with Qualified Contractor Network requirements for HOMES and HARP
- (for pre-1978 built single family homes) Renovation, Repair, and Painting (RRP) certification *for retrofits over 6 sq feet in project size*

# Invoicing & Payments

## Methods of Compensation/Billing

1. Payment once installation is complete and all documentation received
2. Advance payment for equipment costs associated with installation
  1. Requires written approval
  2. Copy of paid invoice for equipment purchase
  3. Priority in scheduling installation

# Invoicing & Payments

## Invoice Documentation

- Invoice
- Prevailing Wage: Intent accepted, Affidavit filed (including subs)
- All permits passed inspection
- Copies of completed product warranty certificate

## Payment timelines

- Once invoiced submitted, *payment may take more than 2 – 4 weeks*
- Timeline between *installation* and payment may take 1-2 months
- Payment via check or ACH
- Once invoice sent to King County Accounts Payable, payment timeline out of Energize program team's control

# Roster Requirements & Information

## Residential Roster & Community Spaces Roster Requirements

- Subject to WA State and Federal (Davis Bacon) prevailing wage reporting requirements
- Contractor license(s) in good standing
- Required to host two Jumpstart paid work-based learning trainees per year, 240 hours each
- Required to join Washington State Department of Commerce's Qualified Contractor Network (QCN) to access IRA rebates

# Insurance

## Residential Roster & Community Spaces Roster Requirements

- **Please review insurance requirements listed in Terms and Conditions!**
- Insurance amounts (see Sample Contract for more details):
  - Residential roster: \$1M per occurrence and \$2M in aggregate General Liability
  - Commercial roster: \$2M per occurrence and \$4M in aggregate General Liability
  - \$1M Automobile Liability
  - \$1M Professional Liability (if applicable)
  - King County listed as **additional insured** on policies
- *Recommend sending insurance provisions to insurance agent/broker*

# Roster Application Process

## Residential Roster & Community Spaces Roster

- Online application via Jotform
- One online application for both rosters
  - Applicants may select one or multiple counties (King, Pierce, Snohomish, Kitsap) they are willing to provide services
  - Applicants will apply for one or more installation type or services
- Opened 12/12/25, closes midnight 1/26/26 at 11:59pm
- Applications must be submitted via online form. *Applications sent via other methods or after deadline will not be considered*

# Roster Application

## Installation Types & Services

- Specific questions related to each measure type
- Installation experience
  - e.g., How many years have you installed this measure, what do your typical projects look like, etc.
- Subcontracting information (if applicable)
  - e.g., Which subcontractors do you work with/ how long have you been working with them
- Enabling electrical (if applicable)

# Roster Application

## Scope of Services

- Staffing & supervision structure, experience, etc.
  - e.g., how many staff do you employ, how many crews do you have?
- Experience, qualifications, certifications, etc.
- Process to ensure quality control
- Approach to customer service
  - e.g., who can the customer contact if an issue arises?

# Roster Application

## Community Benefits

- Experience working within low income/disadvantaged communities
- Experience working with first-language-not-English households
- Workforce development experience
- Experience working in community buildings, family home child cares, and/or adult family homes
- Community involvement
  - e.g., volunteering, charitable events, etc.

# Roster Application

## Additional information

- Three references
  - e.g., references from government-, utility, housing authority- or distributor-run heat pump, HPWH, weatherization, audit or other energy efficiency programs  
(In lieu of this, customer references will also be accepted)
- Sample Quote

# Roster Application Evaluation

## Application Scoring Criteria

No.	Evaluation Criteria	Max. Points
1	Qualifications and Experience	30
2	Approach to Scope of Services	30
3	Community Benefits	20
4	Small Contractors and Suppliers (SCS)	20
<b>Total possible Written</b>		<b>100</b>
5	Interviews* (Optional)	20
<b>Total Evaluation</b>		<b>120</b>

\*Interviews may be either of the applicants, their references, or both.

# Roster Application Timeline

## Residential Roster & Community Spaces Roster

- December 12, 2025 – Roster Application opens
- December 15, 2025 – Live applicant Q&A session #1
- January 12, 2026 – Live applicant Q&A session #2
- January 13, 2026 – Final day to submit questions to [energize@kingcounty.gov](mailto:energize@kingcounty.gov)
- January 26, 2026 – Submission deadline for online application and required attachments
- February 2026 – Notice of Awards
- Installations begin spring 2026 (residential) and fall 2026 (community spaces)

# Roster Application Timeline

## Residential Roster & Community Spaces Roster

- Application link and reference documents posted on Energize Contractor Roster webpage
  - 2026 Energize Contractor Roster Request for Applications – Residential Roster
  - 2026 Energize Contractor Roster Request for Applications – Community Spaces Roster
  - Sample Terms and Conditions
  - Sample Scope of Work – Residential Roster
  - Sample Scope of Work – Community Spaces Roster
- Answers to questions received will be posted and updated periodically
- Send all questions in writing to [energize@kingcounty.gov](mailto:energize@kingcounty.gov)

# Questions?

[energize@kingcounty.gov](mailto:energize@kingcounty.gov)



# Thank You & Please Stay in Touch!

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*Energize Program Assistant*

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**Website for Energize  
Programs:**

[Bit.ly/EnergizeKC](https://bit.ly/EnergizeKC)