



2026 Energize Contractor Roster Information Session

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King County Energize Program

January 12, 2026

Agenda

- **Introduction**
- **Energize History & Funding**
- **Overview of 2026 Energize Programs**
 - Single Family Homes
 - Adult Family Homes
 - Family Home Childcares
 - Community Spaces
- **2026 Energize Contractor Rosters**
 - Residential
 - Community Spaces (small commercial)
- **Energize Contractor Processes**
- **2026 Energize Contractor Roster Application Info**
- **Q&A**

Energize Program History

2023 – 2025 Energize Pilot

- Single family homes and rentals in Skyway and White Center
- 103 heat pumps installed

2025 Energize Expansion

- Expanded to serve most of South King County
- Single Family Homes, Adult Family Homes, Family Home Child Cares
- Heat pumps, HPWH, induction stoves, ventilation, weatherization
- Building improvements in +150 homes

Energize Funding



Energize Funding

Federal

- \$50 million EPA Climate Pollution Reduction Grant (CPRG)

WA State

- Home Electrification and Appliance Rebates (HEAR) Program
- WSU Community Energy Efficiency Program (CEEP)

Utility

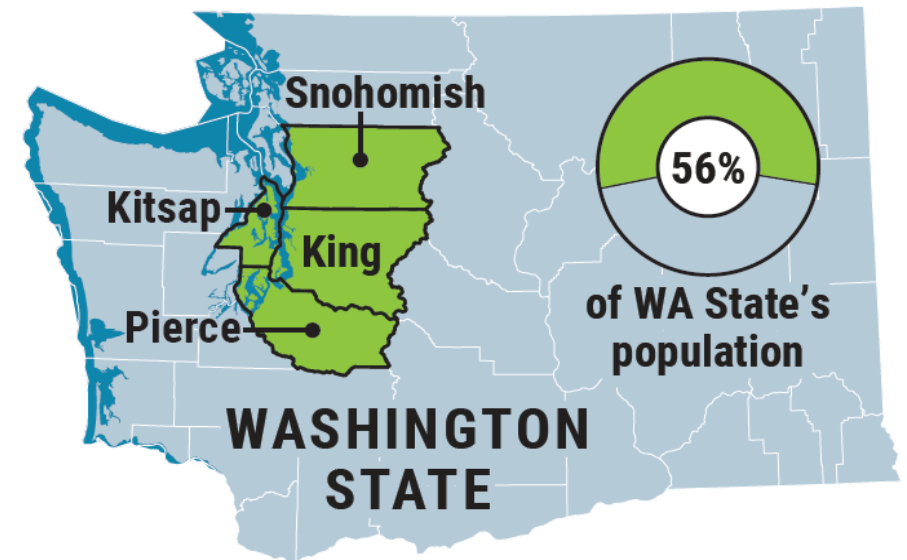
- Puget Sound Energy Decarbonization Grant

Climate Pollution Reduction Grant

\$50 million grant from U.S. EPA to develop programs that serve 4-county region

Funding Goals

- Create healthier, more resilient spaces where we live, work, gather, and play
- Equitably reduce GHG emissions
- Improve indoor air quality
- Support workforce development
- Catalyze investment and action at a broader scale through developing and implementing pilot programs



CPRG-Funded Programs

Reducing GHG emissions throughout the lifecycle of buildings in King County and beyond

Direct Install Programs

~\$35M

Energize Program Expansion

- Adult Family Homes
- Family Home Child Cares
- Multifamily Homes
- Community Spaces

Grants

~\$7M

Building Decarbonization Grant for Local Governments

- Funding for local governments to install heat pumps and weatherization in community-facing buildings

Market Transformation

~\$5M

- Clean Energy Financing
- Embodied Carbon
- Salvaged Lumber & Circular Economy

Energize Programs



Goal

Accelerate equitable climate action, while improving health, resilience, and access to green jobs, by electrifying and weatherizing various types of buildings.

Services

Energize programs install heat pumps and provide other upgrades in buildings in King, Kitsap, Pierce, and Snohomish Counties.



**Single Family
Homes**



**Adult Family
Homes**



**Family Home
Child Cares**



**Community
Spaces**
(Non-Govt. Owned)



**Multifamily
Homes**

Program Geographies & Eligibility



King County

Single Family Homes

- King County only
- 80-120% Area Median Income
- Prioritizes:
- Frontline communities
- Gas and non-utility fuel heated homes



King County



Snohomish County

Adult Family Homes & Family Home Child Cares

- WA Licensed
- Operated out of single-family homes
- Prioritizes:
- Frontline communities
- Gas and non-utility fuel heated homes

Multifamily Homes

- 5+ residential units in a single building
- Prioritizing direct install services for *unsubsidized* affordable housing
- These services are not included in this contract

Community Spaces

- Not owned by a govt. entity
- Provides a community service or serves as a community gathering space
- Located in and/or serving frontline communities

Energize – Single Family Homes

Decarbonizing Single Family Homes in King County

Eligibility

- Single family homeowners *and* renters in King County
- Program prioritizes homes located in or serving frontline communities (people disproportionately impacted by climate change, including BIPOC, people with low-incomes, etc.)

Cost Coverage

- 80%-100% cost coverage for all services and installations, depending on income level

Adult Family Homes & Family Home Child Cares

Decarbonizing Homes in King, Kitsap, Pierce, and Snohomish Counties

Eligibility & Scoring

- Licensed with WA State DSHS or DCYF
- Located in King, Kitsap, Pierce, and Snohomish Counties
- Applications scored based on building heating system, location within priority geographies (PSCAA Overburdened Communities; WA Env. Health Disparities Map scores of 9+), and % of residents on Medicaid, among other criteria

Cost Coverage

- 100% cost coverage for all services and installations

Energize - Community Spaces

~\$6M to Decarbonize Community Gathering Spaces + Buildings that Provide Community Services

Eligibility

- Buildings that serve as community gathering spaces or community services (foodbanks, places of worship, community centers, etc.)
- Not owned by government entities
- Located in and/or serving frontline communities
- Located in King, Kitsap, Pierce, and Snohomish Counties

Cost Coverage

- 100% cost coverage for all services and installations located in or serving frontline communities; up to \$100,000 in project costs

Energize - Community Spaces

~\$6M to Decarbonize Community Gathering Spaces + Buildings that Provide Community Services

Program Provides

- Technical assistance to better understand energy usage within a building, develop a plan to reduce GHG emissions and improve comfort of building occupants, and create a project plan for the installation of weatherization and electric heat pump heating/cooling systems
 - Technical assistance not included in this advertisement
- Weatherization upgrades
- Installation of heat pumps
- All program services operated, managed, and paid for by King County

Target # of Buildings by Program and County 2026 - 2029



	AFH & FHCC	Community Spaces	Single Family Homes
King County	74	20	~100*
Kitsap County	8	2	0
Pierce County	42	11	0
Snohomish County	27	7	0
TOTAL	~150	~41	~100

**2026 only, anticipated*

Energize Programs

Program Process and Participant Journey



Pre-Application Workshop

- Learn about Energize programs
- Learn about heat pumps and home energy efficiency benefits
- Optional, depending on program

Application to Energize

- Online application
- Scored based on heating fuel type, resident or community composition, among other attributes, depending on program

Site Visits

- Energy and building assessment by installers or project planners
- Recommendations re: installations of additional improvements (e.g., other high efficiency electric appliances and weatherization)

Installation

- Final program approval and participant agreements
- Installation of heat pumps, weatherization, and other high efficiency electric appliances, depending on program
- Post-install customer experience evaluation

Energize Rosters

Residential Roster



- Single Family Homes (King County only)
- Adult Family Homes
- Family Home Child Cares

Community Spaces Roster



- Community buildings <10,000 square ft
- "Small commercial"

Energize Roster – Contractor Types

Residential Roster



- Heat pumps
- Heat pump water heaters (HPWH)
- Induction stoves and heat pump clothes dryers
- Ventilation systems
- Weatherization
- Oil tank decommissioning
- Home energy audits
- Water saving installations
- Minor home repairs

Community Spaces Roster



- HVAC mechanical systems
- Weatherization
- Oil tank decommissioning
- Minor building repairs

Lead Assignment Process

Assignment of Work

- Work assigned on a rotating basis, based on:
 1. County where project located
 2. Contractors ranked according to application score & assigned leads
 1. Leads must be accepted within two (2) business days
 2. Quote required within fifteen (15) business days
 3. Up to two additional bids may be requested, awarded to lowest bid with comparable scope
- Agreement on installation cost & scope
- Contractor must obtain signed agreement with building owner
- Work order issued

Quote Requirements

Quote Requirements

- Itemized quote including all costs to complete installation
 - Equipment
 - Labor
 - Permits
 - Taxes
 - Rebates (utility, midstream, distributor, manufacturer)
- IRA rebates – HARP
 - Require utility bill impact assessment using RMI Green Upgrade Calculator
- Load calculation (manual J)
- Documentation equipment meets requirements (AHRI, Energy Star, NEEP, etc.)

Additional Requirements

Additional Requirements

- Energy Star
- Refrigerants – must use low GWP
- Must remove fossil fuel equipment where feasible
- Electrical panels & service upgrades, "watt diets"
- Energy Audits: must conform to HOMES auditing standards, BPI 2400
- Align with Qualified Contractor Network requirements for HOMES and HARP
- (for pre-1978 built single family homes) Renovation, Repair, and Painting (RRP) certification *for retrofits over 6 sq feet in project size*

Invoicing & Payments

Methods of Compensation/Billing

1. Payment once installation is complete and all documentation received
2. Advance payment for equipment costs associated with installation
 1. Requires written approval
 2. Copy of paid invoice for equipment purchase
 3. Priority in scheduling installation

Invoicing & Payments

Invoice Documentation

- Invoice
- Prevailing Wage: Intent accepted, Affidavit filed (including subs)
- All permits passed inspection
- Copies of completed product warranty certificate

Payment timelines

- Once invoiced submitted, *payment may take more than 2 – 4 weeks*
- Timeline between *installation* and payment may take 1-2 months
- Payment via check or ACH
- Once invoice sent to King County Accounts Payable, payment timeline out of Energize program team's control

Roster Requirements & Information

Residential Roster & Community Spaces Roster Requirements

- Subject to WA State and Federal (Davis Bacon) prevailing wage reporting requirements
- Contractor license(s) in good standing
- Required to host two Jumpstart paid work-based learning trainees per year, 240 hours each
- Required to join Washington State Department of Commerce's Qualified Contractor Network (QCN) to access IRA rebates

Insurance

Residential Roster & Community Spaces Roster Requirements

- **Please review insurance requirements listed in Terms and Conditions!**
- Insurance amounts (see Sample Contract for more details):
 - Residential roster: \$1M per occurrence and \$2M in aggregate General Liability
 - Commercial roster: \$2M per occurrence and \$4M in aggregate General Liability
 - \$1M Automobile Liability
 - \$1M Professional Liability (if applicable)
 - King County listed as **additional insured** on policies
- *Recommend sending insurance provisions to insurance agent/broker*

Roster Application Process

Residential Roster & Community Spaces Roster

- Online application via Jotform
- One online application for both rosters
 - Applicants may select one or multiple counties (King, Pierce, Snohomish, Kitsap) they are willing to provide services
 - Applicants will apply for one or more installation type or services
- Opened 12/12/25, closes midnight 1/26/26 at 11:59pm
- Applications must be submitted via online form. *Applications sent via other methods or after deadline will not be considered*

Roster Application

Installation Types & Services

- Specific questions related to each measure type
- Installation experience
 - e.g., How many years have you installed this measure, what do your typical projects look like, etc.
- Subcontracting information (if applicable)
 - e.g., Which subcontractors do you work with/ how long have you been working with them
- Enabling electrical (if applicable)

Roster Application

Scope of Services

- Staffing & supervision structure, experience, etc.
 - e.g., how many staff do you employ, how many crews do you have?
- Experience, qualifications, certifications, etc.
- Process to ensure quality control
- Approach to customer service
 - e.g., who can the customer contact if an issue arises?

Roster Application

Community Benefits

- Experience working within low income/disadvantaged communities
- Experience working with first-language-not-English households
- Workforce development experience
- Experience working in community buildings, family home child cares, and/or adult family homes
- Community involvement
 - e.g., volunteering, charitable events, etc.

Roster Application

Additional information

- Three references
 - e.g., references from government-, utility, housing authority- or distributor-run heat pump, HPWH, weatherization, audit or other energy efficiency programs
(In lieu of this, customer references will also be accepted)
- Sample Quote

Roster Application Evaluation

Application Scoring Criteria

No.	Evaluation Criteria	Max. Points
1	Qualifications and Experience	30
2	Approach to Scope of Services	30
3	Community Benefits	20
4	Small Contractors and Suppliers (SCS)	20
Total possible Written		100
5	Interviews* (Optional)	20
Total Evaluation		120

*Interviews may be either of the applicants, their references, or both.

Roster Application Timeline

Residential Roster & Community Spaces Roster

- December 12, 2025 – Roster Application opens
- December 15, 2025 – Live applicant Q&A session #1
- January 12, 2026 – Live applicant Q&A session #2
- January 13, 2026 – Final day to submit questions to energize@kingcounty.gov
- January 26, 2026 – Submission deadline for online application and required attachments
- February 2026 – Notice of Awards
- Installations begin spring 2026 (residential) and fall 2026 (community spaces)

Roster Application Timeline

Residential Roster & Community Spaces Roster

- Application link and reference documents posted on Energize Contractor Roster webpage
 - 2026 Energize Contractor Roster Request for Applications – Residential Roster
 - 2026 Energize Contractor Roster Request for Applications – Community Spaces Roster
 - Sample Terms and Conditions
 - Sample Scope of Work – Residential Roster
 - Sample Scope of Work – Community Spaces Roster
- Answers to questions received will be posted and updated periodically
- Send all questions in writing to energize@kingcounty.gov

Questions?

energize@kingcounty.gov



Thank You & Please Stay in Touch!

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**Website for Energize
Programs:**

[Bit.ly/EnergizeKC](https://bit.ly/EnergizeKC)